Annual Report 2022

MAGNIT

Magnit at a glance

Magnit is one of Russia's leading food retail chains founded in 1994 in Krasnodar. Today, it is the country's largest retail operator by the number of stores and geographical coverage.

Magnit is the only food retailer in Russia with its own food production capacities. It operates 20 production facilities, including six agricultural and 14 dry food and confectionery complexes.

Magnit is continuously developing its own logistics infrastructure while also testing new logistics formats. Today, the Company operates 44 distribution centres and over 5,000 trucks, making up one of Russia's largest in-house fleets.

Our multiformat model includes convenience and drogerie stores, supermarkets and pharmacies under the Magnit and DIXY brands. Customers can also shop across the Company's formats online, choosing between regular or express delivery options.

The Magnit Group includes, inter alia, PJSC Magnit and its subsidiaries JSC Tander, JSC DIXY Ug, Selta LLC and Retail Import LLC.

Retail Import JSC DIXY Ug **JSC Tander** Selta LLC

PJSC Magnit

stores across 67 regions of Russia and in the Republic of Uzbekistan

361 thous.

employees as at 31 December 2022

395 thous.

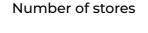
tonnes of in-house produce in 2022

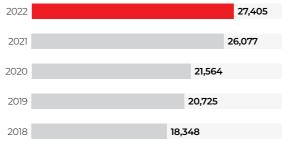
>16 mln customers daily

>68 mln

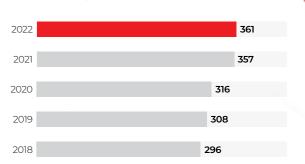
loyalty card holders

Key highlights

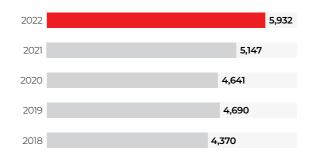




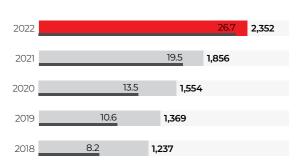
Headcount, thous.



Number of tickets, mln



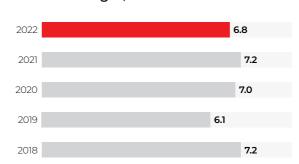
Revenue, RUB bln



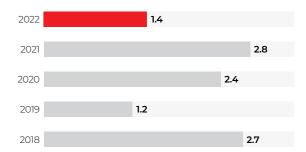


Revenue growth YoY, %

EBITDA margin, %



Net income margin, %



Note: financial metrics are provided in accordance with IAS 17.

statements

▲ For the list of the key Group companies, see consolidated financial